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FEATURE

Li Ka-shing's Flagship Is Looking Like a Bargain

By Andrew Bary May 26, 2018



Victor Li, right, recently took over as chairman of the Hong Kong-based conglomerate CK Hutchison Holdings from his father, Li Ka-shing. PHOTO: ZHANG WEI/CHINA REY/BLOOMBERG VIA GETTY IMAGES; ILLUSTRATION BY JOEL ARBAJE

Over 68 years, Li Ka-shing assembled an enormous Hong Kong-based empire. Now, with the reins handed to his son, Victor Li, a big chunk of it is languishing on the stock market.

Known as “superman” in Hong Kong, Li Ka-shing, 89, became one of the Asia’s wealthiest men with a net worth of \$34 billion. He drew comparisons to Warren Buffett because of his success in buying, developing, and periodically selling a wide range of assets.

Li Ka-shing’s company, CK Hutchison Holdings (ticker: 1.Hong Kong), controls the world’s largest port and has operations in Rotterdam, the Netherlands, Europe’s largest container port. It owns 3 Group, a leading wireless company; several Asian and European drugstore chains; and a 40% stake in oil-and-gas producer Energy (HSE.Canada). It also has a 76% stake in CK Infrastructure Holdings (1038.Hong Kong), a relative that owns power, water, and other assets in Asia, Australia, and Europe.

But CK Hutchison and other leading family-controlled Hong Kong companies like Jardine Matheson are seen as complex relics at a time when investors prefer more dynamic Asian companies like Alibaba Group (BABA) and Tencent Holdings (700.Hong Kong). The Li family owns 30% of CK Hutchison, which has a net worth of \$44 billion.

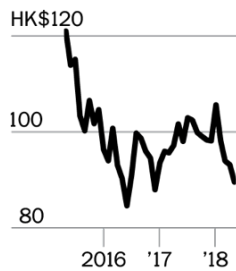
Shares of CK Hutchison Holdings trade around 89 Hong Kong dollars after hitting a new 52-week low last week. There are roughly HK\$7.9 for each U.S. dollar. The company also has U.S.-listed shares that trade at \$11 (CKHUY)—each U.S. share is equal to one of the Hong Kong shares.

The stock looks inexpensive based on profit, book value, and estimated net asset value. It trades for a price that is roughly 80% of projected 2018 earnings of HK\$10 a share and for 80% of the company’s year-end 2017 book value of HK\$12.4. The dividend yield is 3.2%.

“There is no reason that it should trade below book value,” says Lorraine Tan, a Morningstar analyst based in Singapore. She puts fair value at HK\$124. Other analysts have higher estimates of the company’s net asset value. In a presentation posted on its website recently, the company noted the “average market estimated NAV” at HK\$149.

Out of Favor

(1.Hong Kong)
Weekly close on May 24



CK Hutchison Holdings

Recent Price	HK\$89.45
52-Wk Change	-12%
2017 EPS	HK\$9.10
2017 P/E	9.8
2018E EPS	HK\$10.16
2018E P/E	8.8
Dividend Yield	3.2%
Market Value (bil)	\$44
Price/Book Value	0.8

E=Estimate Source: Bloomberg

CK Hutchison is out of favor for several reasons. The company's 3 Group wireless unit, which generates 25% of its profits, is exposed to two high-growth markets, Britain and Italy. While 3 Group is benefiting from the 2016 merger of Italian wireless business with Wind, the joint venture's revenues are being pressured by discounting. The coming entry by a new rival, Iliad (ILD.FI) in the Italian wireless market, is another concern.

The company's formerly high-growth Watson's drugstore business in China has experienced three years of declining same-store sales and faces a threat from internet retailing.

There's also uncertainty about the company's direction under Victor Li, 53, a reserved, Stanford University-trained engineer who took over earlier this month as chairman. In recent years, CK Hutchison has become more conservative with limited new investments and scant exposure to the tech sector.

The company declined to comment.

In remarks on the company's earnings call in March, Victor Li sounded cool to internet-related investments but called it the new economy. But I can't take money from shareholders and give it to customers and call it a success," he said. Li added that the stock looked undervalued, saying the multiple is "too low."

His father expressed confidence in him at the company's annual general meeting earlier this month, saying, "I have followed me for more than 30 years. He should be able to do a good job." The older Li will remain a senior advisor.

NEWSLETTER SIGN-UP

Victor Li represents a new generation of Western-educated Hong Kong business leader from founding fathers. Ken Siazon, a principal at Southeastern Asset Management, is impressed, saying that he emphasizes the company's long-term orientation, financial strength, and diversified businesses. Siazon says CK Hutchison may start buying back stock, noting that its sister company, CK Asset Holdings (1113.Hong Kong), has done so. Southeastern owns CK Hutchison shares.

In a 2015 restructuring of his empire, Li Ka-shing put real estate assets into the newly created CK Property Holdings (now CK Asset) and most of the non-real-estate businesses into another creation, CK Hutchison. These assets had been housed in two former companies: Hutchison and Cheung Kong Holdings.

Morningstar's Tan says CK Hutchison is capable of generating mid- to high-single digit earnings growth in the next three years and 5% to 6% annualized gains in the dividend. That growth should be supported by earnings gains at 3 Group, and the ports, retail, and infrastructure businesses.

Tan says investors can take comfort in the company's strong balance sheet. "This is an investment that won't give you sleepless nights," she adds. The conservative dividend payout ratio, now about 30%, could be increased, and the company could also spin off or sell assets. Weakness in the currently strong U.S. dollar could boost results, since the company gets more than half of its profits from Europe.

In its recent presentation, CK Hutchison, which reports results semiannually, gave some first-quarter financial highlights, noting that same-store sales at Watson's China improved to a decline of 0.5% from a drop of 1.5%. It said that a key strategic priority is to "maximize recurrent earnings growth."

There are few diversified global companies like CK Hutchison with low valuations based on earnings, low debt, and net asset value that also offer good growth prospects. Victor Li is a wild card, but every indication is that

manage the company his father created in a prudent and shareholder-oriented fashion. •

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